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**Marc E. Jones**

Chairman, President & Chief Executive Officer  
Aeris Communications

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External Advisory Council*

Marc E. Jones is Chairman, President, and Chief Executive Officer of Aeris Communications, an Internet of Things (IoT) solutions & connectivity provider.

Marc grew up in Chicago before coming west to Stanford where he received both his undergraduate and law degrees. Named by Goldman Sachs as one of the nation's best entrepreneurs in 2012 and 2013, Marc has a unique and textured background spanning securities law, investment banking and executive leadership. He served as President and Chief Operating Officer of Madge Networks NV where he helped to turn a young \$40M revenue company into a \$500M industry leader. Madge's successful IPO took place during Marc's tenure. He then served as the Chairman, President & Chief Executive Officer of Visionael, a pioneer in enterprise network management and automation, raising over \$40M to fuel their rapid growth.

Early in his career, Marc served as the Senior Vice President for Chips & Technologies, Inc, as Senior Vice President, Corporate Finance, at L.F. Rothschild, Unterberg Towbin and was a Corporate Attorney for Pillsbury, Madison and Sutro.

Marc was previously on the National Cyber Security Task Force and has testified before Congress on Cyber Security and on Sarbanes-Oxley. He serves on the boards of Management Leadership for Tomorrow (MLT), California Health Care Foundation (CHCF), Ingersoll Rand and Stanford Health Care. He has previously sat on the Boards of Hound Labs Inc, American Leadership Forum – Silicon Valley, Working Partnerships USA and Green for All as well as the Board of Visitors for Stanford Law School, the Stanford Athletic Board, and was a Lecturer for Stanford Law School. Marc currently serves on the Board of Trustees for Stanford University.