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Malcolm Robinson
Founder
Montclair Capital Group

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External Advisory Council

Malcolm Robinson founded the Montclair Capital Group, as his family office investment vehicle, in 2011. Montclair Capital Group invests in real estate and startup companies both in the US and overseas and has been a limited partner in a number of funds. Mr. Robinson serves as the Chairman and President of the Montclair Capital Group.

Prior to founding the Montclair Capital Group, Mr. Robinson was a general partner and senior portfolio manager at Avenue Capital Group where he launched Avenue's Asia investment management efforts in 1999 and led it from zero AUM to become one of the largest alternative investment management firms in Asia, opening and managing 9 offices in 8 countries and hiring a team of over 110 employees throughout China, India and Southeast Asia. As the head of Avenue's Asia funds, he raised and directly invested over \$5 billion of capital in private equity, distressed debt, nonperforming loans and mezzanine investments.

Prior to joining Avenue in 1999, he was the chief investment officer for the Richmond-Parley Investment Company, a Hong Kong based investment company that directly invested in private and public equities and distressed debt securities of Asian companies. Before that, he was a portfolio manager and the second highest ranking investment professional at The Pacific Group's Asia Hedge Fund (which at the time was one of the largest hedge funds in Asia (ex-Japan)) based in Hong Kong and affiliated with the U.S. based hedge fund, Tiger Management Corporation. The Pacific Group's Asia Hedge Fund directly invested in long/short equities, convertible bonds, fixed income securities, currencies and derivatives.

Prior to that, Mr. Robinson was with the Prudential Investment Corporation, the investment arm of The Prudential Life Insurance Company of America. During his seven years at Prudential, he participated in transactions that directly invested more than \$600 million while working in the Private Placement Group of Prudential and the Merchant Banking/LBO Group of Prudential's investment banking subsidiary, Prudential Bache Securities.

Mr. Robinson has been an active philanthropist in education and economic development for over 15 years. He has founded, managed and provided the financial support for several charitable programs including: New Jersey Advocates for Education (a college scholarship program which has awarded scholarships worth up to \$25,000 per student to over 300 students from the greater Newark, NJ area) and the Garden State Scholars program (an after school program with a tutoring and enrichment curriculum which serviced hundreds of academically challenged high school male students of color in the Newark, NJ and Paterson, NJ public school systems). In addition, Mr. Robinson cofounded and is the executive director of both the Black Venture Capital Consortium (BVCC) and the Black Limited Partners Association (BLPA).

Mr. Robinson graduated with Honors with a B.S. in Business Administration from Florida A&M University in 1987 and received an M.B.A. from the Wharton School of the University of Pennsylvania in 1994.