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Charles Hudson

Managing Partner and Founder
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Charles Hudson is the Managing Partner and Founder of Precursor Ventures, an early stage venture capital firm focused on investing in the first institutional round of investment for the most promising software and hardware companies.

Prior to founding Precursor Ventures, Charles was a Partner at SoftTech VC. In this role, he focused on identifying investment opportunities in mobile infrastructure, mobile applications, and marketplaces. In addition to his investment activities, he supports SoftTech portfolio companies on business and corporate development matters. He was also the Co-Founder and CEO of Bionic Panda Games, an Android focused mobile games startup based in San Francisco, CA. Prior to joining SoftTech VC and co-founding Bionic Panda Games, Charles Hudson was the VP of Business Development for Serious Business until the company was acquired by Zynga in February 2010. Prior to Serious Business, he was the Sr. Director for Business Development at Gaia Interactive, an online hangout and virtual world for teens. Prior to Gaia, Charles worked in New Business Development at Google and focused on new partnership opportunities for early stage products in the advertising, mobile, and ecommerce markets. Prior to joining Google, he was a Product Manager for IronPort Systems, a leading provider of antispam hardware appliances that was acquired by Cisco Systems for \$830 million in 2007. Charles was also the founder of the Virtual Goods Summit and Social Gaming Summit, two of the leading conferences in the freetoplay games space. Charles spent several years working at InQTel, the strategic venture capital group for the Central Intelligence Agency. While at InQTel, he focused on identifying investment opportunities that could deliver significant value to the CIA and the commercial market in both the short and long term.

Charles holds an MBA from the Stanford Graduate School of Business and a B.A. in Economics and Spanish from Stanford University.